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# QUOTATION TABULATION

General Services  
Posted 8:20 am, 3/9/2011

Thank you for your response to our Request for Quotation: **D611-130-RB Key Cutter Machine** . For your information, the following is a tabulation of all responses which were received. This bid was awarded to: **Barnes Group**. If you have any questions, please contact me at the address/phone number shown above. **Buyer:** Athena Nance, Sr. Procurement Agent

DESCRIPTION of PRODUCT	*Independent Hardware	*Apex Pinnacle	<b>Barnes Group</b>
	Total Cost	Total Cost	<b>Total Cost</b>
Computerized Code Cutter and Duplicator Key Machine	\$3,600.00	\$4,625.00	<b>\$5,675.00</b>
Delivery Time – Days ARO	5 Days	5 Days	<b>10-14 Days</b>

\*After reviewing specifications, requesting information from vendors, and comparing the capabilities of the ILCO EZ Code and the PC Flash Key Machine, the decision was made to award to the **Barnes Group** using the ‘lowest and best’ principle of award, base on the following findings, re: ILCO EZ Code operations and ease of use:

- The key machine doesn't look like it tells the operator which key blank to use.
- When cutting some keys the user needs to refer to other manuals
- There seems to be a lot of time spent setting up the key before you can cut the key.
- To cut steel keys or harder metal keys you would have to purchase another cutting disc.
- Making sure the key is cut properly there is cleaning between each cut.